



**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY
PURCHASING & BUSINESS SERVICES DEPARTMENT**

BID AWARD NOTICE

DATE:

September 9, 2010

BID TITLE & REFERENCE:

Computer Peripherals, Bid #110304

DESCRIPTION OF PURCHASE:

Bid is for a seven month agreement to provide computer peripherals (46) items for classroom and administrative use throughout the District. Bid award(s) to the lowest bidder(s) meeting specifications. Items will be purchased on an as needed basis.

Effective Dates: October 1, 2010 through April 30, 2011.

REQUESTED BY:

Information Technology

PURPOSE OR END USE:

For classroom and administrative use.

SUPPLIER NAME:	ITEMS:	ESTIMATED EXPENDITURE
CCS Presentation, Jacksonville, FL	6	\$406,785.50
CDW-G, Vernon Hills, IL	8	245,727.50
Xerox Audio Visual, Daphne, AL	1	141,900.00
Copy Products, Pensacola, FL	6	110,769.80
Camcor, Inc., Burlington, NC	1	78,836.00
Business Services, San Diego, CA	4	71,195.20
En Pointe Tech, Gardena, CA	5	28,339.75
U.S. Ink & Toner, Charlotte, NC	3	18,788.00
B & H Photo – Video, New York, NY	1	12,390.00
Gulf Coast Office, Pensacola, FL	5	12,047.50
Safari Micro, Chandler, AZ	3	10,464.75
OM Office Supply, Mechanicsburg, PA	1	8,950.00
SDF Professional, Inc., Greenville, NC	1	2,968.50
Pinson Communications, Oldsmar, FL	1	2,612.50

AMOUNT OF PURCHASE:

\$1,151,775.00 Est./7 Mos.

FUNDING SOURCE:

Various

METHOD OF PROCUREMENT:

ECSD Bid

Responses Received: 32

Bids Rejected: 1

POSTING DATE & TIME:

September 9, 2010, 3:55 pm CST

**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY
PURCHASING DEPARTMENT
215 WEST GARDEN STREET
PENSACOLA, FL 32502**

BID TABULATION

DATE: AUGUST 26, 2010

BID #110304

RECOMMENDED AWARD

BID TITLE: COMPUTER PERIPHERALS

BIDDER NAME / BID ITEM NUMBER	1	2	3	4	5	6	7
Adorama	DNBAS	128.99	11.99	NB	NB	1287.00	DNBAS
Amer.com	NB	NB	7.38	43.21	479.19	1189.95	541.46
Apex Office Products	NB	NB	NB	NB	NB	1328.35	NB
Audio Visual Innovations	NB	NB	NB	NB	503.98	NB	NB
Aves Audio Visual	161.00	129.60	7.95	NB	DNBAS	NB	NB
B & H Photo Video	NB	123.90	7.95	43.39	498.00	NB	NB
Beracha Electronics (#1)	170.00	149.00	8.50	43.50	520.00	1479.00	590.00
Beracha Electronics (#2)	155.00	142.00	12.00	65.00	500.00	1200.00	550.00
Business Services	164.98	138.98	20.98	51.98	539.98	1339.98	458.98
Camcor, Inc	156.72	127.59	9.73	47.91	394.18	1134.36	508.56
CCS Presentation	143.00	NB	NB	NB	395.49	NB	NB
CDW-G	NB	124.00	8.10	45.10	395.00	949.10	539.00
Copy Products	NB	NB	NB	NB	NB	1014.16	469.38
En Pointe Technologies	NB	137.24	6.83	41.93	474.82	1191.25	549.95
Global Solutions	161.77	125.02	8.08	42.81	497.40	1269.49	470.77
Gulf Coast Office Products	NB	NB	NB	NB	NB	NB	NB
Howard Technology	167.00	143.00	16.00	50.00	508.00	1260.00	591.00
HPI International	NB	139.99	NB	NB	NB	NB	NB
The Office Cart	NB	136.35	NB	NB	NB	1339.71	690.46
OM Office Supply	NB	NB	7.50	42.00	460.00	1230.00	525.00
Pinson Communications	160.99	148.59	7.50	43.99	480.00	1049.00	525.00
Quill	NB	NB	NB	NB	515.00	1199.00	549.00
Rhinotek	NB	NB	NB	NB	NB	NB	NB
Safari Micro, Inc.	162.29	132.67	7.62	42.59	460.93	1051.84	488.08
SDF Professional Comp.	NB	NB	22.50	48.80	491.88	1216.69	575.09
Tech Depot	178.46	NB	NB	44.20	484.79	DNBAS	DNBAS
Stevens Group	168.98	131.50	7.485	44.97	NB	NB	NB
Troxell Communications	165.78	128.81	7.34	53.54	523.95	NB	NB
U.S. Ink & Toner	NB	NB	NB	NB	NB	1366.83	604.23
Valiant IMC	169.00	134.60	8.43	52.95	477.98	NB	NB
Xerox Audio Visual	NB	NB	NB	NB	479.99	NB	NB
Dell	DNBAS	DNBAS	DNBAS	DNBAS	DNBAS	DNBAS	DNBAS

BID # 110304

BIDDER NAME / BID ITEM NUMBER	8	9	10	11	12	13	14
Adorama	1186.00	NB	NB	NB	NB	329.00	329.00
Amer.com	1098.71	NB	NB	DNBAS	1294.98	315.24	315.82
Apex Office Products	1192.44	NB	NB	2323.62	1410.44	360.11	345.00
Audio Visual Innovations	NB	NB	NB	NB	NB	NB	NB
Aves Audio Visual	NB	NB	NB	NB	NB	NB	NB
B & H Photo Video	NB	NB	NB	NB	NB	NB	NB
Beracha Electronics (#1)	1300.00	NB	NB	2800.00	1700.00	465.00	380.00
Beracha Electronics (#2)	1199.00	NB	NB	2200.00	1500.00	400.00	420.00
Business Services	1245.98	NB	NB	2239.98	1481.98	348.98	233.98
Camcor, Inc	1032.46	NB	NB	NB	1224.99	338.17	335.15
CCS Presentation	NB	NB	NB	NB	NB	NB	NB
CDW-G	881.00	NB	NB	1897.00	1055.00	348.00	352.00
Copy Products	887.36	NB	NB	1833.89	1056.61	244.72	DNBAS
En Pointe Technologies	1116.53	136.86	184.84	2153.06	1320.90	312.01	312.54
Global Solutions	1208.46	NB	NB	2267.20	1396.00	329.93	330.47
Gulf Coast Office Products	NB	NB	NB	NB	NB	NB	NB
Howard Technology	1197.00	NB	NB	2324.00	DNBAS	336.00	337.00
HPI International	NB	NB	NB	NB	NB	NB	NB
The Office Cart	1180.62	NB	NB	NB	NB	340.00	318.95
OM Office Supply	1080.00	NB	NB	2560.00	1248.00	310.00	310.00
Pinson Communications	1045.12	145.00	191.00	DNBAS	1253.90	336.75	340.99
Quill	1145.00	NB	NB	2116.00	1384.00	329.00	329.00
Rhinotek	NB	NB	NB	NB	NB	NB	NB
Safari Micro, Inc.	985.45	NB	NB	1943.80	1163.61	320.06	320.58
SDF Professional Comp.	1133.78	NB	NB	2226.41	1368.96	329.88	327.15
Tech Depot	DNBAS	NB	NB	DNBAS	DNBAS	345.40	349.27
Stevens Group	NB	NB	NB	NB	NB	324.99	NB
Troxell Communications	NB	NB	NB	NB	NB	NB	NB
U.S. Ink & Toner	1208.17	NB	NB	DNBAS	1430.98	337.94	269.73
Valiant IMC	NB	NB	NB	NB	NB	NB	NB
Xerox Audio Visual	NB	NB	NB	NB	NB	NB	NB
Dell	DNBAS	DNBAS	DNBAS	DNBAS	DNBAS	DNBAS	DNBAS

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BIDDER NAME / BID ITEM NUMBER	15	16	17	18	19	20	21
Adorama	293.00	293.00	338.00	156.00	158.00	366.00	380.00
Amer.com	279.13	279.02	330.36	149.36	156.42	348.99	362.02
Apex Office Products	305.00	304.50	350.00	170.15	178.69	381.00	395.00
Audio Visual Innovations	NB	NB	NB	NB	NB	NB	NB
Aves Audio Visual	NB	NB	NB	NB	NB	NB	NB
B & H Photo Video	NB	NB	NB	NB	NB	NB	NB
Beracha Electronics (#1)	320.00	320.00	405.00	175.00	170.00	380.00	420.00
Beracha Electronics (#2)	325.00	325.00	400.00	170.00	175.00	435.00	435.00
Business Services	297.98	249.98	367.98	169.98	172.98	386.98	399.98
Camcor, Inc	296.32	296.32	350.59	159.69	165.76	370.70	384.05
CCS Presentation	NB	NB	NB	NB	NB	NB	NB
CDW-G	309.00	304.00	367.00	164.00	170.00	381.00	406.00
Copy Products	289.90	296.40	344.12	141.20	146.20	337.22	378.38
En Pointe Technologies	279.46	279.46	328.32	148.76	154.56	347.56	360.33
Global Solutions	291.96	291.96	345.80	156.39	162.41	365.75	378.99
Gulf Coast Office Products	NB	NB	NB	NB	NB	NB	NB
Howard Technology	298.00	298.00	352.00	166.00	172.00	372.00	391.00
HPI International	NB	NB	NB	NB	NB	NB	NB
The Office Cart	264.00	255.00	335.00	162.10	172.89	376.00	380.58
OM Office Supply	272.00	272.00	324.00	147.00	154.00	346.00	358.00
Pinson Communications	301.92	301.92	357.60	164.21	170.54	378.22	391.92
Quill	292.00	292.00	345.00	154.00	162.00	369.00	380.00
Rhinotek	NB	NB	NB	NB	NB	NB	NB
Safari Micro, Inc.	283.22	283.22	335.45	151.71	157.55	354.80	367.65
SDF Professional Comp.	290.07	289.96	341.84	158.94	166.07	348.34	373.84
Tech Depot	308.57	308.57	365.48	164.88	171.25	385.60	400.54
Stevens Group	NB	NB	NB	154.89	NB	NB	371.99
Troxell Communications	NB	NB	NB	NB	NB	NB	NB
U.S. Ink & Toner	248.23	223.42	279.87	161.57	167.68	372.18	391.48
Valiant IMC	NB	NB	NB	NB	NB	NB	NB
Xerox Audio Visual	NB	NB	NB	NB	NB	NB	NB
Dell	DNBAS	DNBAS	DNBAS	DNBAS	DNBAS	DNBAS	DNBAS

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BIDDER NAME / BID ITEM NUMBER	22	23	24	25	26	27	28
Adorama	218.00	355.00	354	NB	NB	NB	NB
Amer.com	208.23	348.93	348.99	NB	NB	NB	NB
Apex Office Products	237.88	381.00	381.00	DNBAS	DNBAS	DNBAS	DNBAS
Audio Visual Innovations	NB	NB	NB	919.00	295.00	1272.00	1590.00
Aves Audio Visual	NB	NB	NB	NB	NB	NB	NB
B & H Photo Video	NB	NB	NB	NB	NB	NB	NB
Beracha Electronics (#1)	250.00	400.00	400.00	NB	NB	NB	NB
Beracha Electronics (#2)	275.00	435.00	435.00	NB	NB	NB	NB
Business Services	236.98	239.98	386.98	1889.98	635.98	2599.98	3259.98
Camcor, Inc	221.93	374.65	370.70	NB	NB	NB	NB
CCS Presentation	NB	NB	NB	891.89	289.00	1268.52	1574.64
CDW-G	227.00	381.00	381.00	NB	NB	NB	NB
Copy Products	229.15	337.22	337.22	NB	NB	NB	NB
En Pointe Technologies	206.27	347.56	347.56	NB	NB	NB	NB
Global Solutions	218.15	365.75	365.75	NB	NB	NB	NB
Gulf Coast Office Products	NB	NB	NB	NB	NB	NB	NB
Howard Technology	224.00	372.00	377.00	NB	NB	NB	NB
HPI International	NB	NB	NB	NB	NB	NB	NB
The Office Cart	229.40	376.00	376.00	NB	NB	NB	NB
OM Office Supply	208.00	346.00	346.00	NB	NB	NB	NB
Pinson Communications	225.58	378.22	378.22	1257.25	385.82	1609.19	2002.99
Quill	219.00	369.00	369.00	NB	NB	NB	NB
Rhinotek	NB	NB	NB	NB	NB	NB	NB
Safari Micro, Inc.	211.61	354.80	354.80	NB	NB	NB	NB
SDF Professional Comp.	218.44	364.29	364.33	NB	NB	NB	NB
Tech Depot	230.56	385.60	385.60	NB	NB	NB	NB
Stevens Group	215.99	NB	NB	NB	NB	NB	NB
Troxell Communications	NB	NB	NB	NB	NB	NB	NB
U.S. Ink & Toner	233.33	372.18	372.18	NB	NB	NB	NB
Valiant IMC	NB	NB	NB	NB	NB	NB	NB
Xerox Audio Visual	NB	NB	NB	910.00	308.00	1275.00	1590.00
Dell	DNBAS	DNBAS	DNBAS	DNBAS	DNBAS	DNBAS	DNBAS

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BIDDER NAME / BID ITEM NUMBER	29	30	31	32	33	34	35
Adorama	NB	NB	NB	147.00	NB	NB	NB
Amer.com	NB	710.34	1363.53	150.61	229.51	1356.61	NB
Apex Office Products	DNBAS	812.00	1534.00	173.95	265.00	148.47	NB
Audio Visual Innovations	292.00	620.00	1188.00	145.00	216.00	120.00	NB
Aves Audio Visual	NB	NB	NB	NB	NB	NB	NB
B & H Photo Video	NB	NB	NB	NB	NB	NB	NB
Beracha Electronics (#1)	NB	749.00	1503.00	170.00	250.00	170.00	NB
Beracha Electronics (#2)	NB	750.00	1400.00	200.00	275.00	275.00	NB
Business Services	479.98	823.98	1509.98	169.98	259.98	1509.98	139.98
Camcor, Inc	NB	NB	NB	NB	NB	NB	NB
CCS Presentation	281.75	587.94	1092.78	143.00	218.00	122.00	NB
CDW-G	NB	578.00	1058.00	139.00	214.00	119.00	175.10
Copy Products	NB	NB	NB	NB	NB	NB	NB
En Pointe Technologies	NB	859.31	1509.78	NB	NB	NB	NB
Global Solutions	NB	904.43	1578.82	155.10	234.10	131.01	133.42
Gulf Coast Office Products	NB	NB	NB	NB	NB	NB	NB
Howard Technology	NB	730.00	1393.00	160.00	234.00	139.00	NB
HPI International	NB	NB	NB	NB	NB	NB	NB
The Office Cart	NB	NB	NB	165.86	NB	NB	181.00
OM Office Supply	NB	671.00	1400.00	152.00	225.00	130.00	NB
Pinson Communications	378.65	765.00	1459.99	155.79	237.49	1459.99	NB
Quill	NB	799.00	2155.00	169.00	259.00	146.00	DNBAS
Rhinotek	NB	NB	NB	NB	NB	NB	178.00
Safari Micro, Inc.	NB	691.77	1329.86	152.06	229.52	124.13	131.82
SDF Professional Comp.	NB	832.86	1467.78	156.92	339.74	140.77	118.74
Tech Depot	NB	858.45	1529.60	158.48	239.20	131.02	142.42
Stevens Group	NB	NB	NB	159.49	242.89	149.79	NB
Troxell Communications	NB	NB	NB	NB	NB	NB	NB
U.S. Ink & Toner	NB	893.34	1678.64	NB	NB	NB	NB
Valiant IMC	NB	NB	NB	159.15	237.00	137.90	NB
Xerox Audio Visual	299.00	619.00	1177.00	142.00	217.00	121.00	NB
Dell	DNBAS	DNBAS	DNBAS	DNBAS	DNBAS	DNBAS	DNBAS

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BIDDER NAME / BID ITEM NUMBER	36	37	38	39	40	41	42
Adorama	NB	NB	NB	NB	NB	NB	NB
Amer.com	NB	NB	NB	NB	NB	NB	NB
Apex Office Products	NB	NB	NB	NB	64.48	74.43	82.10
Audio Visual Innovations	NB	NB	NB	NB	NB	NB	NB
Aves Audio Visual	NB	NB	NB	NB	NB	NB	NB
B & H Photo Video	NB	NB	NB	NB	NB	NB	NB
Beracha Electronics (#1)	NB	NB	NB	NB	NB	NB	NB
Beracha Electronics (#2)	NB	NB	NB	NB	NB	NB	NB
Business Services	243.98	169.98	159.98	79.98	99.98	99.98	119.98
Camcor, Inc	NB	NB	NB	NB	NB	NB	NB
CCS Presentation	NB	NB	NB	NB	NB	NB	NB
CDW-G	250.00	121.00	227.11	112.01	101.55	88.10	85.25
Copy Products	NB	NB	NB	NB	NB	NB	NB
En Pointe Technologies	NB	NB	NB	NB	NB	NB	NB
Global Solutions	142.78	112.89	167.77	101.43	NB	NB	NB
Gulf Coast Office Products	NB	NB	NB	NB	55.75	64.50	71.25
Howard Technology	NB	NB	NB	NB	NB	NB	NB
HPI International	NB	NB	NB	NB	NB	NB	NB
The Office Cart	192.85	129.83	225.50	117.07	61.50	78.50	84.00
OM Office Supply	NB	NB	NB	NB	NB	NB	NB
Pinson Communications	NB	NB	NB	NB	52.25	73.88	82.22
Quill	DNBAS	DNBAS	DNBAS	NB	NB	DNBAS	DNBAS
Rhinotek	190.00	120.00	180.00	118.00	NB	NB	NB
Safari Micro, Inc.	141.29	111.54	165.76	100.25	NB	NB	NB
SDF Professional Comp.	241.85	348.21	348.21	185.86	NB	NB	NB
Tech Depot	152.41	120.51	179.08	108.27	NB	NB	NB
Stevens Group	NB	NB	NB	NB	NB	NB	NB
Troxell Communications	NB	NB	NB	NB	NB	NB	NB
U.S. Ink & Toner	NB	NB	NB	NB	NB	NB	NB
Valiant IMC	NB	NB	NB	NB	NB	NB	NB
Xerox Audio Visual	NB	NB	NB	NB	NB	NB	NB
Dell	DNBAS	DNBAS	DNBAS	DNBAS	DNBAS	DNBAS	DNBAS

BID # 110304

BIDDER NAME / BID ITEM NUMBER	43	44	45	46
Adorama	NB	NB	NB	NB
Amer.com	NB	NB	NB	NB
Apex Office Products	87.61	88.18	94.26	DNBAS
Audio Visual Innovations	NB	NB	NB	1485.00
Aves Audio Visual	NB	NB	NB	NB
B & H Photo Video	NB	NB	NB	NB
Beracha Electronics (#1)	NB	NB	NB	NB
Beracha Electronics (#2)	NB	NB	NB	NB
Business Services	119.98	129.98	149.98	3109.98
Camcor, Inc	NB	NB	NB	NB
CCS Presentation	NB	NB	NB	1445.84
CDW-G	169.66	137.58	191.26	NB
Copy Products	NB	NB	NB	NB
En Pointe Technologies	NB	NB	NB	NB
Global Solutions	NB	NB	NB	NB
Gulf Coast Office Products	76.10	76.60	81.95	NB
Howard Technology	NB	NB	NB	NB
HPI International	NB	NB	NB	NB
The Office Cart	89.00	93.00	101.50	NB
OM Office Supply	NB	NB	NB	NB
Pinson Communications	82.77	87.22	90.99	1943.57
Quill	DNBAS	DNBAS	NB	NB
Rhinotek	NB	NB	NB	NB
Safari Micro, Inc.	NB	NB	NB	NB
SDF Professional Comp.	NB	NB	NB	NB
Tech Depot	NB	NB	NB	NB
Stevens Group	NB	NB	NB	NB
Troxell Communications	NB	NB	NB	NB
U.S. Ink & Toner	NB	NB	NB	NB
Valiant IMC	NB	NB	NB	NB
Xerox Audio Visual	NB	NB	NB	1419.00
Dell	DNBAS	DNBAS	DNBAS	DNBAS

NOTES:

DNBAS- DID NOT BID AS SPECIFIED
NB- NO BID

BID TABULATION, RECOMMENDATIONS, AND PROTEST

Bid tabulations with award recommendations are posted for 72 hours in the Purchasing Department Office and are also posted to the School District's Purchasing Website address at <http://old.escambia.k12.fl.us/adminoff/finance/purchasing/>

Failure to file a protest within the time prescribed in Section 120.57(3) Florida Statutes, and School Board rules shall constitute a waiver of proceedings. Bid tabulations or recommendations will be distributed solely through the Purchasing Website address. Notices will not be automatically mailed.

I hereby certify that the prices and bidders reflected herein are valid, and have been received in compliance with Escambia County School Board Rules and Florida Law.

John Dombroskie

John Dombroskie
Director of Purchasing