



THE SCHOOL DISTRICT OF ESCAMBIA COUNTY
PURCHASING DEPARTMENT
75 North Pace Blvd.
Pensacola, FL 32505

BID AWARD NOTICE

DATE:

March 1, 2012

BID TITLE & REFERENCE:

Data / Printer Supplies, Bid #122004

DESCRIPTION OF PURCHASE:

An annual agreement to provide data and printer supply items (twenty-five (25) items bid and awarded) as stocked and distributed by the Central Warehouse for the schools and departments throughout the District. Items will be purchased on an as needed basis to replenish the Central Warehouse inventory. Bid award(s) to the lowest bidder(s) meeting specifications.

Effective Dates: April 1, 2012 through March 31, 2013.

REQUESTED BY:

Central Warehouse

SUPPLIER NAME:

ITEMS AWARDED:

ESTIMATED ANNUAL EXPENDITURE:

Data America, Oldsmar, FL	14	\$22,064.00
Virtucom, Norcross, GA	1	7,286.00
B&H Photo, New York, NY	1	6,039.00
The Tree House, Newton Center, MA	5	5,394.00
Alpha Sum Business, Jackson Heights, NY	2	706.00
Quill, Lincolnshire, IL	1	418.00
Rasix Computer Center, Inc., Chula Vista, CA	1	128.00

AMOUNT OF PURCHASE:

\$42,035.00 Est./Yr.

FUNDING SOURCE:

General Fund (1110)

METHOD OF PROCUREMENT:

ECSD Bid

Responses Received: 22

Bids Rejected: 1

DATE AND TIME POSTED:

March 1, 2012, 1:25 pm Central Time

THE SCHOOL DISTRICT OF ESCAMBIA COUNTY
PURCHASING DEPARTMENT
75 NORTH PACE BLVD.
PENSACOLA, FL 32505

RECOMMENDED AWARDED ITEMS

BID TABULATION

BID #122004

BID TITLE: DATA SUPPLIES / PRINTER SUPPLIES BID

DATE: 02-09-12

BIDDER NAME/ BID ITEM NUMBER	1	2	3	4	5	6	7A/7B
ACADEMIC SUPPLIER	12.00	1.25	6.00	13.95	18.50	11.58	99.99/77.99
ALPHA SUM BUSINESS	7.66	0.56	5.07 A	12.52	18.11	12.57*	DNBAS
AUTOMATED TECHNICAL	NB	NB	NB	NB	NB	NB	51.00/50.00 W
B&H VIDEO	8.10	2.39	4.98	10.98	28.99	NB	NB
CDW-G	7.85	2.98	NB	13.01	27.25	NB	81.28/65.54 R
CNI OFFICE SUPPLIES	NB	NB	NB	NB	NB	11.85	NB/70.97 D
COPY PRODUCTS	NB	NB	NB	NB	NB	NB	NB
DATA AMERICA	7.64	0.75	4.10 A	14.99	19.55	12.49	33.86/32.99 W
EL LAGO TECHNOLOGIES	8.05	0.63	7.795 E/M2	19.66	30.50	12.05	100.88/91.52 D
EN POINTE TECHNOLOGIES	8.75	1.57	NB	16.52	22.30	15.71	147.63/81.79 D
GULF COAST OFFICE	NB	.77	NB	14.60	21.00	26.48	39.21/39.84 W
HOWARD COMPUTERS	20.00	14.00	NB	24.00	30.00	NB	NB
WB HUNT CO., INC.	8.10	2.90	NB	13.75	21.15	15.05	102.15 D/DNBAS
ITD PRINT SOLUTIONS	NB	NB	NB	NB	NB	NB	79.00/60.00 R
LD PRODUCTS	NB	NB	NB	NB	NB	NB	DNBAS
PORTABLE WAREHOUSE	9.81	1.10	15.50	17.00	32.00	36.00	124.00/118.00 R
QUILL	8.08	.70	3.80	13.48	28.30	12.60	129.90/109.90 D
STANDARD STATIONERY	12.65 A/S	.54 A/S	NB	NB	NB	NB	NB
TREE HOUSE	NB	NB	NB	NB	NB	NB	38.20/37.20 W
US BUSINESS SYSTEMS	NB	NB	NB	NB	NB	18.00	DNBAS
VIRTUCOM	7.36	2.40	NB	12.14	25.66	NB	138.84 D

BIDDER NAME/ BID ITEM NUMBER	8	9	10	11	12	13	14
ACADEMIC SUPPLIER	128.95 H	28.80 H	26.57 H	32.64 H	20.80 H	25.09 H	26.82 H
ALPHA SUM BUSINESS	DNBAS	DNBAS	DNBAS	DNBAS	DNBAS	DNBAS	DNBAS
AUTOMATED TECHNICAL	49.00 W	13.32 W	7.48 W	14.98 W	8.65 W	7.48 W	12.65 W
B&H VIDEO	114.95 H	32.49 H	31.95 H	35.60 H	23.11 H	28.50 H	NB
CDW-G	64.91 R	15.48 W	18.01 R	NB	18.19 R	19.19 R	16.93 W
CNI OFFICE SUPPLIES	130.43 H	29.33 H	27.07 H	33.20 H	21.25 H	25.58 H	27.33 H
COPY PRODUCTS	NB	NB	NB	NB	NB	NB	NB
DATA AMERICA	41.99 W	8.99 W	4.85 W	10.35 W	6.35 W	4.83 W	8.69 W
EL LAGO TECHNOLOGIES	118.98 H	31.31 H	28.91 H	35.45 H	22.69 H	27.31 H	29.18 H
EN POINTE TECHNOLOGIES	142.43 H	35.13 H	32.75 H	39.26 H	26.55 H	31.13 H	33.01 H
GULF COAST OFFICE	42.10 W	13.15 W	5.53 W	12.89 W	10.79 W	5.21 W	10.26 W
HOWARD COMPUTERS	150.00 H	43.00 H	NB	NB	34.00 H	39.00 H	41.00 H
WB HUNT CO., INC.	129.95 H	32.25 H	29.75 H	36.50 H	23.40 H	28.15 H	30.10 H
ITD PRINT SOLUTIONS	52.00 R	NB	7.50 R	12.50 R	14.00 R	7.91 R	NB
LD PRODUCTS	DNBAS	33.99 H	DNBAS	DNBAS	DNBAS	DNBAS	DNBAS
PORTABLE WAREHOUSE	82.00 R	24.00 W	19.00 R	25.00 W	23.00 W	20.00 R	26.00 W
QUILL	135.40 H	29.40 H	27.20 H	33.30 H	21.30 H	25.70 H	27.40 H
STANDARD STATIONERY	NB	NB	NB	NB	NB	NB	NB
TREE HOUSE	32.00 W	10.05 W	4.54 W	10.54 W	6.54 W	4.54 W	9.54 W
US BUSINESS SYSTEMS	DNBAS	19.00 W	DNBAS	DNBAS	DNBAS	DNBAS	DNBAS
VIRTUCOM	132.79 H	30.40 H	28.06 H	34.42 H	22.03 H	26.51 H	28.33 H

BIDDER NAME/ BID ITEM NUMBER	15	16	17	18	19	20	21
ACADEMIC SUPPLIER	18.09 H	28.80 H	19.17 H	15.33 H	18.09 H	11.51 H	14.69 H
ALPHA SUM BUSINESS	DNBAS	DNBAS	DNBAS	DNBAS	DNBAS	DNBAS	DNBAS
AUTOMATED TECHNICAL	8.65 W	16.65 W	16.65 W	8.65 W	8.65 W	9.32 W	13.98 W
B&H VIDEO	19.95 H	34.95 H	23.50 H	18.50 H	22.40 H	13.95 H	17.95 H
CDW-G	9.01 W	18.03 R	27.68 R	18.03 R	17.40 R	12.55 R	17.51 R
CNI OFFICE SUPPLIES	18.33 H	29.33 H	19.60 H	15.57 H	18.51 H	11.87 H	15.08 H
COPY PRODUCTS	NB	NB	NB	NB	NB	NB	NB
DATA AMERICA	5.65 W	13.22 W	11.83 W	6.99 W	5.64 W	6.34 W	9.99 W
EL LAGO TECHNOLOGIES	19.57 H	31.31 H	20.94 H	16.62 H	19.57 H	12.55 H	16.11 H
EN POINTE TECHNOLOGIES	23.66 H	35.13 H	24.82 H	20.70 H	23.66 H	16.60 H	20.01 H
GULF COAST OFFICE	10.47 W	16.84 W	13.42 W	9.74 W	10.26 W	9.21 W	10.26 W
HOWARD COMPUTERS	31.00 H	43.00 H	32.00 H	28.00 H	NB	24.00 H	28.00 H
WB HUNT CO., INC.	19.30 H	32.25 H	21.55 H	17.30 H	19.30 H	13.05 H	16.60 H
ITD PRINT SOLUTIONS	NB	13.50 R	17.50 R	14.50 R	12.00 R	15.00 R	17.00 R
LD PRODUCTS	DNBAS	DNBAS	DNBAS	DNBAS	DNBAS	DNBAS	DNBAS
PORTABLE WAREHOUSE	18.00 W	28.00 W	24.00 W	18.00 W	18.00 W	16.00 W	19.00 W
QUILL	18.60 H	29.40 H	19.70 H	15.80 H	18.60 H	11.90 H	15.10 H
STANDARD STATIONERY	NB	NB	NB	NB	NB	NB	NB
TREE HOUSE	6.54 W	12.54 W	12.54 W	6.54 W	6.54 W	7.04 W	10.54 W
US BUSINESS SYSTEMS	DNBAS	DNBAS	DNBAS	DNBAS	DNBAS	DNBAS	DNBAS
VIRTUCOM	19.00 H	30.40 H	20.32 H	16.14 H	19.19 H	12.18 H	15.63 H

BIDDER NAME/ BID ITEM NUMBER	22	23	24	25
ACADEMIC SUPPLIER	17.68 H	18.09 H	107.14 L	165.86 L
ALPHA SUM BUSINESS	DNBAS	DNBAS	DNBAS	DNBAS
AUTOMATED TECHNICAL	8.65 W	8.65 W	65.62 W	123.75 W
B&H VIDEO	19.95 H	19.95 H	NB	NB
CDW-G	16.66 R	17.56 R	164.00 L	176.18 L
CNI OFFICE SUPPLIES	18.10 H	18.33 H	154.26 L	157.84 L
COPY PRODUCTS	NB	NB	171.20 L	174.89 L
DATA AMERICA	6.34 W	5.65 W	50.53 W	96.84 W
EL LAGO TECHNOLOGIES	19.33 H	19.77 H	153.70 L	167.00 L
EN POINTE TECHNOLOGIES	23.23 H	23.66 H	166.11 L	169.86 L
GULF COAST OFFICE	10.26 W	10.26 W	61.58 W	131.53 W
HOWARD COMPUTERS	31.00 H	31.00 H	176.00 L	180.00 L
WB HUNT CO., INC.	19.95 H	19.30 H	175.55 L	176.75 L
ITD PRINT SOLUTIONS	14.00 R	14.00 R	89.00 A/R	139.00 A/R
LD PRODUCTS	DNBAS	DNBAS	DNBAS	DNBAS
PORTABLE WAREHOUSE	17.00 W	20.00 W	155.00 L	171.00 L
QUILL	18.20 H	18.60 H	103.90 L	169.00 L
STANDARD STATIONERY	NB	NB	NB	NB
TREE HOUSE	6.54 W	6.54 W	52.60 W	99.10 W
US BUSINESS SYSTEMS	DNBAS	DNBAS	DNBAS	DNBAS
VIRTUCOM	NB	19.00 H	153.57 L	157.12 L

NOTES:

*- This bid is good for three months. After that, the price may change.

A- Alternate brand bid.

D- Dell brand bid.

DNBAS- Did Not Bid As Specified.

E- Equivalent

H- Hewlett Packard brand bid.

L- Lexmark brand bid.

M- Multiple of X.

NB- No bid.

R- Rhinotek brand bid.

S- Sample.

W- Westpoint brand bid.

BID TABULATION, RECOMMENDATIONS, AND PROTEST

Bid tabulations with award recommendations are posted for 72 hours in the Purchasing Department Office and are also posted to the School District's Purchasing website address at http://old.escambia.k12.fl.us/adminoff/finance/purchasing/current_bid_activity.html .

Failure to file a protest within the time prescribed in Section 120.57(3) Florida Statutes, and School Board Rules shall constitute a waiver of proceedings.

Bid tabulations or recommendations will be distributed solely through the Purchasing website address. Notices will not be automatically mailed.

I hereby certify that the prices and bidders reflected herein are valid, and have been received in compliance to Escambia County School Board Rules and Florida Law.

John Dombroskie

John Dombroskie
Director of Purchasing