



THE SCHOOL DISTRICT OF ESCAMBIA COUNTY
PURCHASING DEPARTMENT
75 North Pace Blvd
Pensacola, FL 32505

BID AWARD NOTICE

DATE:
August 13, 2012

BID TITLE & REFERENCE:
Computer Peripherals, Bid #130104

DESCRIPTION OF PURCHASE:

A nine (9) month agreement to provide computer peripherals (fifty-seven (57) items bid; fifty-seven (57) awarded) for classroom and administrative use throughout the District. Bid award(s) to the lowest bidder(s) meeting specifications. Items will be purchased on an as needed basis.

Effective Dates: September 1, 2012 through May 31, 2013.

REQUESTED BY:

Information Technology

SUPPLIER NAME:

ITEMS:

ESTIMATED ANNUAL EXPENDITURE:

Virtucom, Norcross, GA	12	\$165,575.00
CCS Presentation, Jacksonville, FL	4	112,288.00
CF Motion, Largo, FL	12	43,870.00
Laser Connection, Oldsmar, FL	4	25,957.00
Beyond Technology, Centennial, CO	8	24,965.00
Staples Advantage, Bessemer, AL	1	24,670.00
Camcor, Inc., Burlington, NC	1	21,390.00
ITD Print Solutions, Carson, CA	6	18,560.00
Tech Depot, Trumbull, CT	3	7,457.00
Fortress Systems, Charlotte, NC	1	3,380.00
B & H Photo – Video, New York, NY	1	2,310.00
New Tech Solutions, Inc., Fremont, CA	1	2,040.00
Audio Visual Innovations, Tampa, FL	1	2,013.00
GMx Technologies, Tampa, FL	1	1,320.00
Dell, Round Rock, TX	1	1,177.00

AMOUNT OF PURCHASE:

\$456,972.00 Est. / 9 Mos.

FUNDING SOURCE:

Various

METHOD OF PROCUREMENT:

ECSD Bid

Responses Received: 31

Bids Rejected: 2

DATE AND TIME POSTED:

August 13, 2012, 1:15 PM, CST

**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY
PURCHASING DEPARTMENT
75 North Pace Boulevard
PENSACOLA, FL 32505**

BID TABULATION

DATE: JULY 30, 2012

BID # 130104

RECOMMENDED AWARD

BID TITLE: COMPUTER PERIPHERALS

BIDDER NAME / BID ITEM NUMBER	1	2	3	4	5	6	7
Ace Office Supplies	NB	NB	1459.50	569.50	1149.50	2229.50	1359.50
Audio Visual Innovations	NB	499.99	NB	NB	NB	NB	NB
B & H Photo Video	42.00	475.00	NB	NB	NB	NB	NB
Beyond Technology	NB	NB	NB	NB	NB	NB	NB
Business Services	66.98	629.98	1499.98	392.98	1129.98	2269.98	1379.98
CF Motion	50.00	579.00	1560.00	347.00	1179.00	2447.00	1383.00
CCS Presentation	49.00	399.00	NB	NB	NB	NB	NB
CDW-G	43.95	482.91	1376.57	535.44	1078.15	NB	NB
Camcor, Inc	49.30	388.89	NB	NB	NB	NB	NB
Compuwin	52.99	NB	1669.99	564.99	1166.99	2324.95	1398.98
Copy Products	NB	NB	1438.00	569.00	1189.02	2264.00	1389.00
Dell Computers	44.19	484.49	1197.65	458.64	931.73	1903.38	1099.73
Fortress Systems	45.00	NB	1244.00	472.00	974.00	1998.00	1170.00
GMx Technologies	47.00	500.00	1428.00	320.00	1100.00	2234.00	1350.00
GovConnection	46.29	515.03	1306.50	500.50	1016.79	2029.06	1201.58
ITD Print Solutions	NB	NB	NB	NB	NB	NB	NB
Laser Connection	NB	NB	1320.00	421.00	934.00	1625.00	1125.00
New Tech Solutions	42.33	460.41	1410.07	536.63	1087.68	DNBAS	DNBAS
OM Office Supply	50.00	478.00	1390.00	540.75	1096.00	2150.00	1298.10
Pyramid School Products	NB	NB	NB	NB	NB	NB	NB
Quill	46.59	491.30	1477.00	550.00	1153.00	2413.00	1389.00
School Speciality	NB	DNBAS	NB	632.77	DNBAS	NB	NB
Southern Computer	43.74	473.51	1243.42	484.15	974.63	2013.58	1176.03
Staples Advantage	50.00	499.00	1339.00	299.00	1045.00	2099.00	1250.00
Tech Depot	44.43	475.30	1233.75	472.47	972.22	1968.85	1157.78
Troxell Communications	53.40	482.30	NB	NB	NB	NB	NB
Virtucom	NB	NB	1164.80	431.91	915.20	1852.38	1081.60
Xerox Audio Visual	NB	NB	NB	NB	NB	NB	NB
Z Reiss & Assoc.	44.50	493.5	NB	597.50	NB	NB	NB

BID # 130104

BIDDER NAME / BID ITEM NUMBER	8	9	10	11	12	13	14
Ace Office Supplies	298.95	288.95	248.95	248.95	288.95	158.95	168.95
Audio Visual Innovations	NB	NB	NB	NB	NB	NB	NB
B & H Photo Video	NB	NB	NB	NB	NB	NB	NB
Beyond Technology	341.17	327.89	289.74	289.74	343.18	156.76	162.77
Business Services	345.98	269.98	269.98	329.98	375.98	182.98	393.98
CF Motion	330.00	220.00	84.00	196.00	253.00	61.00	206.00
CCS Presentation	NB	NB	NB	NB	NB	NB	NB
CDW-G	348.70	349.26	308.62	308.62	380.40	165.29	171.62
Camcor, Inc	356.78	356.77	316.41	318.92	374.02	170.32	176.56
Compuwin	358.99	358.99	322.99	322.99	382.99	175.99	181.99
Copy Products	367.00	367.00	342.00	342.00	398.00	179.00	199.00
Dell Computers	274.25	264.77	233.75	233.75	277.97	141.65	147.80
Fortress Systems	335.00	335.00	298.00	298.00	355.00	169.00	173.00
GMx Technologies	350.00	350.00	308.00	308.00	380.00	173.00	172.96
GovConnection	330.42	331.32	292.38	286.14	345.18	156.42	140.94
ITD Print Solutions	NB	NB	NB	NB	NB	NB	NB
Laser Connection	263.95	251.95	210.95	222.95	264.95	137.95	142.95
New Tech Solutions	339.90	339.90	300.76	300.76	359.74	160.68	172.01
OM Office Supply	340.10	340.60	301.00	301.00	356.50	161.25	167.50
Pyramid School Products	NB	NB	NB	NB	NB	NB	NB
Quill	368.00	369.00	325.00	325.00	379.00	166.00	172.00
School Speciality	346.35	DNBAS	DNBAS	306.53	DNBAS	164.17	DNBAS
Southern Computer	346.56	347.07	306.81	306.70	363.14	164.16	171.75
Staples Advantage	413.03	414.15	365.48	357.68	431.48	195.53	176.18
Tech Depot	269.55	259.77	229.35	229.35	272.76	139.79	145.87
Troxell Communications	NB	NB	NB	NB	NB	NB	NB
Virtucom	247.22	242.83	214.39	214.39	254.99	130.89	133.95
Xerox Audio Visual	NB	NB	NB	NB	NB	NB	NB
Z Reiss & Assoc.	NB	357.85	NB	NB	NB	NB	NB

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BIDDER NAME / BID ITEM NUMBER	15	16	17	18	19	20	21
Ace Office Supplies	338.95	338.95	338.95	228.95	388.95	388.95	388.95
Audio Visual Innovations	NB	NB	NB	NB	NB	NB	NB
B & H Photo Video	NB	NB	NB	NB	NB	NB	NB
Beyond Technology	362.97	362.97	362.97	239.99	414.66	414.66	414.66
Business Services	393.98	397.98	393.98	272.98	454.98	454.98	454.98
CF Motion	390.00	320.00	329.00	264.00	464.00	478.00	475.00
CCS Presentation	NB	NB	NB	NB	NB	NB	NB
CDW-G	386.62	386.62	386.62	254.97	441.67	441.67	441.67
Camcor, Inc	395.60	394.71	395.72	261.61	451.50	451.50	451.79
Compuwin	404.99	404.99	404.99	268.99	455.99	455.99	455.99
Copy Products	422.00	422.00	422.00	284.00	498.00	498.00	498.00
Dell Computers	332.45	332.45	332.45	218.50	378.53	378.53	378.53
Fortress Systems	375.00	375.00	375.00	254.00	420.00	420.00	420.00
GMx Technologies	385.00	385.00	385.00	255.00	438.02	438.02	438.02
GovConnection	316.98	316.98	316.98	209.01	362.06	362.06	362.06
ITD Print Solutions	NB	NB	NB	NB	NB	NB	NB
Laser Connection	317.95	317.95	317.95	209.95	361.95	361.95	361.95
New Tech Solutions	383.16	383.16	383.16	254.41	437.75	437.75	437.75
OM Office Supply	377.00	377.00	377.00	248.70	430.70	430.70	430.70
Pyramid School Products	NB	NB	NB	NB	NB	NB	NB
Quill	439.00	439.00	439.00	265.00	459.00	459.00	459.00
School Speciality	DNBAS	DNBAS	DNBAS	319.27	506.67	501.11	501.11
Southern Computer	383.64	383.58	383.64	254.13	438.18	438.18	438.18
Staples Advantage	396.23	396.23	396.23	261.27	452.27	452.27	452.27
Tech Depot	328.13	328.13	328.13	215.64	373.54	373.54	373.54
Troxell Communications	NB	NB	NB	NB	NB	NB	NB
Virtucom	301.28	301.28	301.28	197.99	342.97	342.97	342.97
Xerox Audio Visual	NB	NB	NB	NB	NB	NB	NB
Z Reiss & Assoc.	NB	NB	NB	NB	NB	NB	NB

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BIDDER NAME / BID ITEM NUMBER	22	23	24	25	26	27	28
Ace Office Supplies	338.95	218.95	98.95	NB	NB	NB	NB
Audio Visual Innovations	NB	NB	NB	291.11	2098.89	594.00	1066.00
B & H Photo Video	NB	NB	NB	NB	NB	NB	NB
Beyond Technology	365.33	212.50	86.51	NB	NB	NB	NB
Business Services	396.98	241.98	99.98	615.98	3969.98	739.98	1569.90
CF Motion	245.00	143.00	64.00	597.00	3845.00	899.00	1410.00
CCS Presentation	NB	NB	NB	287.00	1899.00	539.00	934.00
CDW-G	389.13	224.06	89.37	NB	NB	549.00	973.00
Camcor, Inc	395.92	229.53	92.27	NB	NB	NB	NB
Compuwin	407.99	238.99	106.99	NB	NB	885.98	1539.98
Copy Products	427.00	234.00	104.20	NB	NB	NB	NB
Dell Computers	329.25	202.84	80.92	NB	NB	850.99	1514.97
Fortress Systems	379.00	227.00	92.00	NB	NB	665.00	1259.00
GMx Technologies	386.50	225.00	94.00	NB	NB	702.23	1375.00
GovConnection	368.46	205.42	81.69	NB	NB	838.29	1480.47
ITD Print Solutions	NB	NB	NB	NB	NB	NB	NB
Laser Connection	317.95	195.95	80.00	NB	NB	NB	NB
New Tech Solutions	379.04	218.36	87.55	NB	NB	684.95	1303.98
OM Office Supply	379.50	218.50	87.25	NB	NB	765.50	1365.50
Pyramid School Products	NB	NB	NB	NB	NB	NB	NB
Quill	410.00	236.00	94.00	NB	NB	891.89	1532.95
School Speciality	NB	NB	NB	NB	NB	NB	NB
Southern Computer	386.63	222.45	89.43	NB	NB	663.72	1246.42
Staples Advantage	460.58	256.78	78.97	398.00	2798.00	729.00	1464.00
Tech Depot	324.72	200.63	80.05	NB	NB	726.09	1382.44
Troxell Communications	NB	NB	NB	NB	NB	NB	NB
Virtucom	304.00	187.99	75.00	NB	NB	NB	NB
Xerox Audio Visual	NB	NB	NB	339.00	2359.00	579.00	1049.00
Z Reiss & Assoc.	NB	NB	91.50	NB	NB	705.00	1340.00

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BIDDER NAME / BID ITEM NUMBER	29	30	31	32	33	34	35
Ace Office Supplies	NB	NB	NB	NB	DNBAS	DNBAS	DNBAS
Audio Visual Innovations	143.00	218.00	237.00	122 CT	NB	NB	NB
B & H Photo Video	149.00	225.00	225.00	134.00	NB	NB	NB
Beyond Technology	NB	NB	NB	NB	NB	NB	NB
Business Services	169.98	264.98	294.98	155.98	NB	NB	NB
CF Motion	137.00	165.00	214.00	137.00	116.00	230.00	230.00
CCS Presentation	143.00	218.00	225.00	122.00	NB	NB	NB
CDW-G	143.00	218.00	237.00	122.00	348.72	256.72	240.34
Camcor, Inc	157.94	239.72	239.96	135.52	NB	NB	NB
Compuwin	168.99	253.99	253.99	148.99	102.99	151.99	127.99
Copy Products	NB	NB	NB	NB	NB	NB	NB
Dell Computers	165.58	250.18	250.32	141.28	NB	NB	NB
Fortress Systems	157.00	239.00	239.00	136.00	NB	NB	NB
GMx Technologies	165.34	250.00	260.00	146.00	NB	349.00	210.00
GovConnection	161.52	246.23	248.70	137.81	NB	NB	NB
ITD Print Solutions	NB	NB	NB	NB	77.00	75.00	90.00
Laser Connection	NB	NB	NB	NB	NB	NB	NB
New Tech Solutions	154.50	234.84	235.87	132.87	132.87	337.84	195.70
OM Office Supply	153.00	233.25	233.25	130.60	DNBAS	DNBAS	DNBAS
Pyramid School Products	189.98	239.95	239.95	180.95	NB	NB	NB
Quill	165.00	250.00	250.00	140.95	NB	NB	NB
School Speciality	NB	NB	NB	NB	NB	346.90	DNBAS
Southern Computer	153.92	234.57	234.57	131.39	NB	NB	NB
Staples Advantage	179.00	269.00	269.00	149.00	NB	NB	NB
Tech Depot	159.73	243.49	243.49	136.27	NB	NB	98.85
Troxell Communications	165.66	246.29	247.45	142.77	NB	NB	NB
Virtucom	NB	NB	NB	NB	NB	NB	NB
Xerox Audio Visual	143.00	218.00	236.00	122.00	NB	NB	NB
Z Reiss & Assoc.	161.79	349.00	246.50	138.04	NB	NB	NB

BID # 130104

BIDDER NAME / BID ITEM NUMBER	36	37	38	39	40	41	42
Ace Office Supplies	DNBAS	DNBAS	DNBAS	DNBAS	DNBAS	68.95 P	84.95 P
Audio Visual Innovations	NB	NB	NB	NB	NB	NB	NB
B & H Photo Video	NB	NB	NB	NB	NB	NB	NB
Beyond Technology	NB	NB	NB	NB	NB	54.69 P	70.32 P
Business Services	NB	NB	NB	NB	NB	NB	NB
CF Motion	278.00	287.00	280.00	134.00	320.00	83.00 P	96.00 P
CCS Presentation	NB	NB	NB	NB	NB	NB	NB
CDW-G	202.11	203.84	NB	NB	NB	NB	NB
Camcor, Inc	NB	NB	NB	NB	NB	NB	NB
Compuwin	127.99	133.99	130.99	204.99 **	223.99	70.99 P	86.99 P
Copy Products	NB	NB	NB	NB	NB	NB	NB
Dell Computers	NB	NB	NB	NB	NB	NB	NB
Fortress Systems	NB	NB	NB	NB	NB	NB	NB
GMx Technologies	136.00	NB	NB	NB	NB	DNBAS	DNBAS
GovConnection	NB	NB	NB	NB	NB	109.03 P	94.75 P
ITD Print Solutions	130.45	117.65	111.95	99.50	121.15	94.40 P	NB
Laser Connection	NB	NB	NB	NB	NB	NB	NB
New Tech Solutions	195.70	329.60	132.87	218.36	298.70	NB	NB
OM Office Supply	DNBAS	DNBAS	DNBAS	DNBAS	DNBAS	DNBAS	DNBAS
Pyramid School Products	NB	NB	NB	NB	NB	NB	NB
Quill	NB	NB	NB	NB	NB	NB	NB
School Speciality	NB	NB	NB	NB	NB	NB	NB
Southern Computer	NB	NB	NB	NB	NB	NB	NB
Staples Advantage	NB	NB	NB	NB	NB	NB	NB
Tech Depot	95.42	103.85	NB	NB	247.25	NB	NB
Troxell Communications	NB	NB	NB	NB	NB	NB	NB
Virtucom	NB	NB	NB	NB	NB	NB	NB
Xerox Audio Visual	NB	NB	NB	NB	NB	NB	NB
Z Reiss & Assoc.	NB	NB	NB	NB	NB	NB	NB

BID # 130104

BIDDER NAME / BID ITEM NUMBER	43	44	45	46	47	48	49
Ace Office Supplies	108.95 P	98.95 P	98.95 P	68.95 P	128.95 P	198.95 P	268.95
Audio Visual Innovations	NB	NB	NB	NB	NB	NB	NB
B & H Photo Video	NB	NB	NB	NB	NB	NB	NB
Beyond Technology	78.13 P	81.25 P	85.42 P	47.92 P	122.68 P	184.54 P	NB
Business Services	NB	NB	NB	NB	NB	NB	NB
CF Motion	128.00 P	132.00 P	139.00 P	75.00 P	187.00 P	249.00 P	312.00
CCS Presentation	NB	NB	NB	NB	NB	NB	NB
CDW-G	NB	NB	NB	NB	NB	NB	NB
Camcor, Inc	NB	NB	NB	NB	NB	NB	NB
Compuwin	96.99 P	100.99 P	104.99 P	62.99 P	148.99 P	188.99 P	NB
Copy Products	NB	NB	NB	NB	NB	NB	NB
Dell Computers	NB	NB	NB	NB	NB	NB	261.28
Fortress Systems	NB	NB	NB	NB	NB	NB	205.00
GMx Technologies	DNBAS	DNBAS	DNBAS	DNBAS	DNBAS	DNBAS	248.00
GovConnection	89.81 P	181.54 P	145.28 P	60.14 P	NB	NB	342
ITD Print Solutions	NB	NB	NB	NB	NB	NB	NB
Laser Connection	NB	NB	NB	NB	NB	NB	251.95
New Tech Solutions	NB	NB	NB	NB	NB	NB	298.70
OM Office Supply	DNBAS	DNBAS	DNBAS	DNBAS	DNBAS	DNBAS	DNBAS
Pyramid School Products	NB	NB	NB	NB	NB	NB	NB
Quill	NB	NB	NB	NB	NB	NB	NB
School Speciality	NB	NB	NB	NB	NB	NB	NB
Southern Computer	NB	NB	NB	NB	NB	NB	NB
Staples Advantage	NB	NB	NB	NB	NB	NB	NB
Tech Depot	NB	NB	NB	NB	NB	NB	256.39
Troxell Communications	NB	NB	NB	NB	NB	NB	NB
Virtucom	NB	NB	NB	NB	NB	NB	NB
Xerox Audio Visual	NB	NB	NB	NB	NB	NB	NB
Z Reiss & Assoc.	NB	NB	NB	NB	NB	NB	NB

BID # 130104

BIDDER NAME / BID ITEM NUMBER	50	51	52	53	54	55	56
Ace Office Supplies	188.95	168.95	158.95	138.95	138.95	188.95	138.95
Audio Visual Innovations	NB	NB	NB	NB	NB	NB	NB
B & H Photo Video	NB	NB	NB	NB	NB	NB	NB
Beyond Technology	NB	NB	NB	NB	NB	NB	NB
Business Services	396.98	NB	NB	NB	NB	NB	NB
CF Motion	200.00	495.00	126.00	204.00	106.00	225.00	163.00
CCS Presentation	NB	NB	NB	NB	NB	NB	NB
CDW-G	NB	NB	NB	NB	NB	NB	NB
Camcor, Inc	NB	NB	NB	NB	NB	NB	NB
Compuwin	NB	NB	NB	NB	NB	NB	NB
Copy Products	NB	NB	NB	NB	NB	NB	NB
Dell Computers	178.20	158.00	147.95	124.40	121.05	178.50	121.43
Fortress Systems	177.00 Y	189.00	165.00	135.00	135.00	230.00	135.00
GMx Technologies	200.00	175.00	190.00	80.00	213.00	195.00	140.45
GovConnection	364.86	331.32	NB	NB	NB	NB	NB
ITD Print Solutions	NB	NB	NB	NB	NB	NB	NB
Laser Connection	170.00	145.87	141.95	119.95	116.50	173.95	119.95
New Tech Solutions	NB	307.97	123.60	91.67	174.07	191.58	138.02
OM Office Supply	DNBAS	DNBAS	DNBAS	DNBAS	DNBAS	DNBAS	DNBAS
Pyramid School Products	NB	NB	NB	NB	NB	NB	NB
Quill	NB	NB	NB	NB	NB	NB	160.00
School Speciality	NB	DNBAS	DNBAS	DNBAS	DNBAS	NB	NB
Southern Computer	NB	NB	NB	NB	NB	197.15	138.70
Staples Advantage	NB	NB	NB	NB	NB	NB	NB
Tech Depot	NB	153.26	143.48	120.65	117.39	176.58	119.82
Troxell Communications	NB	NB	NB	NB	NB	NB	NB
Virtucom	NB	NB	NB	NB	NB	NB	NB
Xerox Audio Visual	NB	NB	NB	NB	NB	NB	NB
Z Reiss & Assoc.	NB	NB	NB	NB	NB	NB	NB

BID # 130104

BIDDER NAME / BID ITEM NUMBER	57
Ace Office Supplies	88.95
Audio Visual Innovations	NB
B & H Photo Video	NB
Beyond Technology	NB
Business Services	NB
CF Motion	108.00
CCS Presentation	NB
CDW-G	NB
Camcor, Inc	NB
Compuwin	NB
Copy Products	NB
Dell Computers	71.36
Fortress Systems	75.00 YY
GMx Technologies	80.35
GovConnection	NB
ITD Print Solutions	NB
Laser Connection	71.50
New Tech Solutions	123.60
OM Office Supply	DNBAS
Pyramid School Products	NB
Quill	NB
School Speciality	NB
Southern Computer	NB
Staples Advantage	NB
Tech Depot	NB
Troxell Communications	NB
Virtucom	NB
Xerox Audio Visual	NB
Z Reiss & Assoc.	NB

NOTES:

- **_ YIELDS ONLY 9K, NOT 15K.
- CT- TIE DECIDED BY COINT TOSS PER ECSD BOARD RULES.
- DNBAS- DID NOT BID AS SPECIFIED
- NB- NO BID
- P- BID THE PART NUMBER ENDING WITH A "P"
- Y- BID A CARTRIDGE WITH A 40K YIELD.
- YY- BID A CARTRIDGE WITH A 4.5K YIELD.

BID TABULATION, RECOMMENDATIONS, AND PROTEST

Bid tabulations with award recommendations are posted for 72 hours in the Purchasing Department Office and are also posted to the School District's Purchasing Website address at http://old.escambia.k12.fl.us/adminoff/finance/purchasing/current_bid_activity.html

Failure to file a protest within the time prescribed in Section 120.57(3) Florida Statutes, and School Board Rules shall constitute a waiver of proceedings. Bid tabulations or recommendations will be distributed solely through the Purchasing Website address. Notices will not be automatically mailed.

I hereby certify that the prices and bidders reflected herein are valid, and have been received in compliance with Escambia County School Board Rules and Florida Law.

John Dombroskie

John Dombroskie
Director of Purchasing