

**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY**  
**PURCHASING DEPARTMENT**  
75 North Pace Blvd.  
Pensacola, FL 32505

**BID AWARD NOTICE**

**DATE:**  
**October 14, 2020**

**BID TITLE & REFERENCE:**  
**COVID-19 Supplies, Bid #210403**

**DESCRIPTION OF PURCHASE:**

A six (6) month pricing agreement to provide COVID-19 supplies to be stocked and distributed by the Central Warehouse to schools and departments throughout the District. Seventeen (17) items were bid, nine (9) items are awarded. Items #10, 11, 12, 13, 14, 15, 16, and 17 are deleted from the bid award, either due to no qualified bids being received or administrative costs associated with the award for these items. Deleted items will be purchased on a quote basis. Awarded items will be purchased on an as needed basis to replenish the Central Warehouse inventory during the term of this agreement. Bid award to the lowest overall bidder(s) meeting specifications and acceptable order requirements.

Effective Dates: October 21, 2020 through April 20, 2021.

**REQUESTED BY:**

Health Services/Custodial Services/Central Warehouse

<b>SUPPLIER NAME:</b>	<b>ITEMS AWARDED:</b>	<b>ESTIMATED ANNUAL EXPENDITURE:</b>
LNJ Capital Inc, Doral, FL	1	\$ 585.00
Optical District LLC, Tampa, FL	1	3,750.00
Pelv-Ice LLC, South Pasadena, CA	2	14,354.00
Safety Zone Specialists, Lakeland, FL	1	5,000.00
Supreme Paper Supplies, Pensacola, FL	4	61,407.00

**AMOUNT OF PURCHASE:**

\$85,096.00 Est.

**FUNDING SOURCE:**

General Fund (1110)

**METHOD OF PROCUREMENT:**

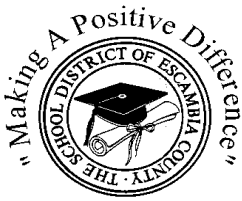
ECSD Bid

Responses Received: 46

Responses Rejected: 13

**DATE AND TIME POSTED:**

October 14, 2020, 8:15am Central Time



**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY**  
**PURCHASING DEPARTMENT**  
 75 NORTH PACE BOULEVARD  
 PENSACOLA, FL 32505

**BID TABULATION**

Date: Tuesday, September 29, 2020

Bid Number: 210403

Bid Title: COVID-19 Supplies

**Awarded**

\*\* F=Florida Business; O=Out of State Business

**	Bid Item #/Description Bidder Name	FL Pref. Adj.	1-DISINFECTANT, NON-TOXIC, 32-OUNCE BOTTLES			2-DRY WIPES, BUCKET			3-DRY WIPES, REFILLS			4-GOWN, DISPOSABLE, ISOLATION, LEVEL 1		
			Bid Price	Eval. Price	Notes	Bid Price	Eval. Price	Notes	Bid Price	Eval. Price	Notes	Bid Price	Eval. Price	Notes
O	Acuity Specialty Products, Inc. d/b/a Zep Sales and Services	5%	54.790	57.530	ANA			NB			NB			NB
O	American Consumer Products, LLC	5%			NB			NB			NB			NB
O	Davenport Aviation Inc	5%			NB			NB			NB	2.510	2.636	NS, 1
O	Digital Ally, Inc.	5%	253.880	266.574	ANA			NB			NB			NB
O	EDG Sales International LLC	5%	100.920	105.966	NS			NB			NB			NB
O	Fisher Scientific Company LLC	5%			NB			NB			NB	3.280	3.444	NS, 1, 6
F	FOH, Inc.				NB			NB			NB	4.080	4.080	A, 1
O	Froggy's Fog LLC	5%	60.000	63.000	ANA			NB			NB			NB
O	General Medical Equipment	5%			NB			NB			NB	1.500	1.575	NS, 1
O	GlobalGeeks Inc.	5%			NB			NB			NB	2.990	3.140	ANA, 1
O	hand2mind, Inc.	5%			NB			NB			NB	2.125	2.231	ANA, 1
O	Interboro Packaging Corp	5%			NB			NB			NB			NB
F	LNJ Capital Inc				NB			NB			NB			NB
O	Malor & Company Inc	5%	60.000	63.000	NS	100.000	105.000	NS	200.000	210.000	NS	2.500	2.625	NS, 1
F	Medical Equipment Sales, Inc. D/B/A Sun Surgical Supply				NB			NB			NB			NB
F	Merchants Paper Company		34.500	34.500	NS	24.000	24.000	NS	39.000	39.000	NS			NB
O	MFS Supply LLC	5%			NB			NB			NB			NB
F	Mo Money Associates, LLC				NB			NB			NB	3.550	3.550	A, 1
F	My Pharmacy of Tampa		86.880	86.880	ANA, ANA, 8			NB			NB			NB
F	Optical District LLC				NB			NB			NB			NB
O	Pelv-Ice LLC	5%	117.600	123.480	NS	19.890	20.885	NS	18.860	19.803	NS	<b>1.980</b>	<b>2.079</b>	A, 1, 11
F	Pyramid School Products				NB			NB			NB			NB
O	Ranjan Agarwal Designs LLC	5%			NB			NB			NB			NB
O	Red Phoenix Manufacturing	5%			NB			NB			NB	5.250	5.513	NS, 1
F	Safety Zone Specialists				NB			NB			NB			NB
O	School Health Corporation	5%			NB			NB			NB	1.660	1.743	NS
F	Supreme Paper Supplies LLC		<b>36.520</b>	<b>36.520</b>		<b>19.120</b>	<b>19.120</b>		<b>45.630</b>	<b>45.630</b>				NB
O	Tempted Apparel Corp	5%			NB			NB			NB	2.250	2.363	A, 1, 12
O	The Miles Foundation	5%	78.000	81.900		49.000	51.450		89.000	93.450		2.100	2.205	NS, 1
O	Unipak Corp	5%			NB			NB			NB	2.200	2.310	NS
F	Universal Home Health and Industrial Supplies, Inc.				NB			NB			NB	2.590	2.590	NS
O	Upside Health Inc.	5%			NB			NB			NB			NB
O	Vita Persona, LLC	5%			NB			NB			NB	3.250	3.413	ANA, 1

**	Bid Item #/Description	FL Pref. Adj.	5-SHIELD, FACE, PLASTIC, TRANSPARENT, ANTI-FOG			6-SHIELD, FACE, PLASTIC, HEAVY DUTY, TRANSPARENT, ANTI-FOG			7-MASK, DISPOSABLE, PROCEDURE, ASTM LEVEL 1			8-MASK, 3-PLY, DISPOSABLE, EARLOOP, NON-MEDICAL, ADULT SIZE		
			Bidder Name	Bid Price	Eval. Price	Notes	Bid Price	Eval. Price	Notes	Bid Price	Eval. Price	Notes	Bid Price	Eval. Price
O	Acuity Specialty Products, Inc. d/b/a Zep Sales and Services	5%			NB			NB			NB			NB
O	American Consumer Products, LLC	5%	1.250	1.313	A, 1, 2			NB	0.110	0.116	ANA, 1, 3	0.100	0.105	A, 1, 4
O	Davenport Aviation Inc	5%	7.630	8.012	NS	7.630	8.012	NS			NB			NB
O	Digital Ally, Inc.	5%			NB			NB			NB			NB
O	EDG Sales International LLC	5%	0.670	0.704	NS			NB	0.068	0.071	NS, 1	0.058	0.061	NS, 1
O	Fisher Scientific Company LLC	5%	3.600	3.780	NS, 1, 6			NB			NB	0.144	0.151	NS, 1, 6
F	FOH, Inc.		2.720	2.720	A, 1			NB			NB	0.350	0.350	A, 1
O	Froggy's Fog LLC	5%			NB			NB			NB			NB
O	General Medical Equipment	5%	1.250	1.313	NS, 1	1.250	1.313	NS, 1	0.200	0.210	NS, 1	0.200	0.210	NS, 1
O	GlobalGeeks Inc.	5%	1.150	1.208	ANA, 1	1.150	1.208	ANA, 1	0.130	0.137	ANA, 1	0.130	0.137	ANA, 1
O	hand2mind, Inc.	5%	1.912	2.008	A, 1			NB			NB	0.298	0.312	A, 1
O	Interboro Packaging Corp	5%			NB			NB			NB			NB
F	LNJ Capital Inc				NB			NB	0.078	0.078	A, 1, 4	0.078	0.078	A, 1, 4
O	Malor & Company Inc	5%	2.000	2.100	NS	2.000	2.100	NS	0.500	0.525	NS, 1	0.500	0.525	NS, 1
F	Medical Equipment Sales, Inc. D/B/A Sun Surgical Supply		2.000	2.000	A, 1	2.000	2.000	ANA, 1	0.240	0.240	ANA, 1	0.240	0.240	A, 1
F	Merchants Paper Company				NB			NB				0.250	0.250	NS, 1
O	MFS Supply LLC	5%	1.250	1.313	ANA, 1			NB				0.190	0.200	ANA, 1
F	Mo Money Associates, LLC				NB			NB	0.245	0.245	ANA, 1	0.165	0.165	A, 1
F	My Pharmacy of Tampa		1.940	1.940	ANA, 1			NB			NB	0.090	0.090	ANA, 1
F	Optical District LLC		1.100	1.100	NS			NB			NB	0.075	0.075	A, 1, 4
O	Pelv-Ice LLC	5%	0.980	1.029	A, 1, 13	0.980	1.029	ANA, 1	0.170	0.179	ANA, 1	0.080	0.084	ANA, 1
F	Pyramid School Products		1.890	1.890	NS	1.890	1.890	NS			NB	0.140	0.140	NS, 1
O	Ranjan Agarwal Designs LLC	5%			NB			NB			NB	0.199	0.209	ANA, 1
O	Red Phoenix Manufacturing	5%	2.800	2.940	NS, 1	3.300	3.465	NS, 1	0.600	0.630	NS, 1	0.500	0.525	NS, 1
F	Safety Zone Specialists				NB			NB			NB	0.100	0.100	A, 1
O	School Health Corporation	5%	1.740	1.827	NS			NB	0.333	0.350	NS, 1	0.275	0.289	NS, 1
F	Supreme Paper Supplies LLC				NB	1.600	1.600	A, 1			NB	0.120	0.120	A, 1
O	Tempted Apparel Corp	5%			NB			NB			NB	0.200	0.210	A, 1
O	The Miles Foundation	5%	2.400	2.520	ANA, 1	2.400	2.520	ANA, 1	0.190	0.200	NS, 1	0.170	0.179	A, 1
O	Unipak Corp	5%	1.300	1.365	A, 1, 9	1.300	1.365	ANA, 1	0.110	0.116	NS, 1	0.100	0.105	A, 1
F	Universal Home Health and Industrial Supplies, Inc.				NB			NB			NB			NB
O	Upside Health Inc.	5%			NB			NB	0.160	0.168	A, 1	0.090	0.095	A, 1
O	Vita Persona, LLC	5%	2.100	2.205	ANA, 1	2.100	2.205	ANA, 1	0.250	0.263	ANA, 1	0.250	0.263	ANA, 1

**	Bid Item #/Description	FL Pref. Adj.	9-MASK, 3-PLY, DISPOSABLE, EARLOOP, NON-MEDICAL, CHILD SIZE			10-GLOVES, VINYL, SIZE SMALL (DELETED)			11-GLOVES, VINYL, SIZE MEDIUM (DELETED)			12-GLOVES, VINYL, SIZE LARGE (DELETED)		
			Bidder Name	Bid Price	Eval. Price	Notes	Bid Price	Eval. Price	Notes	Bid Price	Eval. Price	Notes	Bid Price	Eval. Price
O	Acuity Specialty Products, Inc. d/b/a Zep Sales and Services	5%			NB			NB			NB			NB
O	American Consumer Products, LLC	5%	0.130	0.137	A, 1, 5, 9			NB			NB			NB
O	Davenport Aviation Inc	5%			NB			NB			NB			NB
O	Digital Ally, Inc.	5%			NB			NB			NB			NB
O	EDG Sales International LLC	5%			NB			NB			NB			NB
O	Fisher Scientific Company LLC	5%	0.253	0.265	NS, 6			NB			NB			NB
F	FOH, Inc.				NB			NB			NB			NB
O	Froggy's Fog LLC	5%			NB			NB			NB			NB
O	General Medical Equipment	5%	0.250	0.263	NS, 1	105.000	110.250	NS	105.000	110.250	NS	105.000	110.250	NS
O	GlobalGeeks Inc.	5%	0.200	0.210	ANA, 1	119.900	125.895	NS	119.900	125.895	A, 15	119.900	125.895	NS
O	hand2mind, Inc.	5%	0.510	0.535	A, 1			NB			NB			NB
O	Interboro Packaging Corp	5%			NB	98.000	102.900	ANA	98.000	102.900	ANA	98.000	102.900	ANA
F	LNJ Capital Inc		0.078	0.078	ANA, 1			NB			NB			NB
O	Malor & Company Inc	5%	0.500	0.525	NS, 1	130.000	136.500	NS	130.000	136.500	NS	130.000	136.500	NS
F	Medical Equipment Sales, Inc. D/B/A Sun Surgical Supply		0.240	0.240	A, 1	118.000	118.000	ANA	118.000	118.000	ANA	118.000	118.000	ANA
F	Merchants Paper Company		0.250	0.250	NS			NB			NB			NB
O	MFS Supply LLC	5%	0.200	0.210	ANA, 1			NB			NB			NB
F	Mo Money Associates, LLC		0.165	0.165	A, 1			NB			NB			NB
F	My Pharmacy of Tampa		0.090	0.090	ANA, 1	80.000	80.000	NS	80.000	80.000	NS	80.000	80.000	NS
F	Optical District LLC		0.075	0.075	ANA, 1			NB			NB			NB
O	Pelv-Ice LLC	5%			NB			NB			NB			NB
F	Pyramid School Products		0.120	0.120	NS			NB			NB			NB
O	Ranjan Agarwal Designs LLC	5%	0.225	0.236	ANA, 1			NB			NB			NB
O	Red Phoenix Manufacturing	5%	0.460	0.483	NS, 1	175.000	183.750	NS	180.000	189.000	NS	190.000	199.500	NS
F	Safety Zone Specialists		0.100	0.100	A, 1, 7, 14			NB			NB			NB
O	School Health Corporation	5%	0.313	0.329	NS, 1	92.800	97.440	NS	92.800	97.440	NS	92.800	97.440	NS
F	Supreme Paper Supplies LLC		0.139	0.139	A, 1			NB			NB			NB
O	Tempted Apparel Corp	5%	0.200	0.210	A, 1			NB			NB			NB
O	The Miles Foundation	5%	0.178	0.187	NS	80.000	84.000	NS	80.000	84.000	NS	80.000	84.000	A, 10, 15
O	Unipak Corp	5%	0.100	0.105	A, 1, 4, 9	148.000	155.400	A, 9, 15	148.000	155.400	A, 9, 15	148.000	155.400	A, 9, 15
F	Universal Home Health and Industrial Supplies, Inc.				NB			NB			NB			NB
O	Upside Health Inc.	5%			NB			NB			NB			NB
O	Vita Persona, LLC	5%	0.290	0.305	ANA, 1	136.100	142.905	ANA	136.100	142.905	ANA	136.100	142.905	ANA

**	Bid Item #/Description	FL Pref. Adj.	13-GLOVES, VINYL, SIZE EXTRA LARGE (DELETED)			14-GLOVES, EXAM, NITRILE, SIZE SMALL, NON-STERILE, DISPOSABLE (DELETED)			15-GLOVES, EXAM, NITRILE, SIZE MEDIUM, NON-STERILE, DISPOSABLE (DELETED)			16-GLOVES, EXAM, NITRILE, SIZE LARGE, NON-STERILE, DISPOSABLE (DELETED)		
	Bidder Name		Bid Price	Eval. Price	Notes	Bid Price	Eval. Price	Notes	Bid Price	Eval. Price	Notes	Bid Price	Eval. Price	Notes
O	Acuity Specialty Products, Inc. d/b/a Zep Sales and Services	5%			NB			NB			NB			NB
O	American Consumer Products, LLC	5%			NB			NB			NB			NB
O	Davenport Aviation Inc	5%			NB			NB			NB			NB
O	Digital Ally, Inc.	5%			NB			NB			NB			NB
O	EDG Sales International LLC	5%			NB			NB			NB			NB
O	Fisher Scientific Company LLC	5%			NB			NB			NB			NB
F	FOH, Inc.				NB			NB			NB			NB
O	Froggy's Fog LLC	5%			NB			NB			NB			NB
O	General Medical Equipment	5%	\$105.000	\$110.250	NS	\$145.000	\$152.250	NS	\$145.000	\$152.250	NS	\$145.000	\$152.250	NS
O	GlobalGeeks Inc.	5%	\$119.900	\$125.895	NS			NB			NB			NB
O	hand2mind, Inc.	5%			NB			NB			NB			NB
O	Interboro Packaging Corp	5%	\$98.000	\$102.900	ANA	\$198.000	\$207.900	A, 9, 15	\$198.000	\$207.900	9, 15	\$198.000	\$207.900	9, 15
F	LNJ Capital Inc				NB			NB			NB			NB
O	Malor & Company Inc	5%	\$130.000	\$136.500	NS	\$130.000	\$136.500	NS	\$130.000	\$136.500	NS	\$130.000	\$136.500	NS
F	Medical Equipment Sales, Inc. D/B/A Sun Surgical Supply		\$118.000	\$118.000	ANA			NB			NB			NB
F	Merchants Paper Company				NB			NB			NB			NB
O	MFS Supply LLC	5%			NB			NB	\$120.000	\$126.000	NS	\$120.000	\$126.000	A, 9, 10, 15
F	Mo Money Associates, LLC				NB			NB			NB			NB
F	My Pharmacy of Tampa		\$80.000	\$80.000	A, 9, 15	\$129.900	\$129.900	NS	\$129.900	\$129.900	NS	\$129.900	\$129.900	NS
F	Optical District LLC				NB			NB			NB			NB
O	Pelv-Ice LLC	5%			NB			NB			NB			NB
F	Pyramid School Products				NB			NB			NB			NB
O	Ranjan Agarwal Designs LLC	5%			NB			NB			NB			NB
O	Red Phoenix Manufacturing	5%	\$230.000	\$241.500	NS	\$230.000	\$241.500	NS	\$230.000	\$241.500	NS	\$230.000	\$241.500	NS
F	Safety Zone Specialists				NB			NB			NB			NB
O	School Health Corporation	5%	\$92.800	\$97.440	NS			NB			NB			NB
F	Supreme Paper Supplies LLC				NB			NB			NB			NB
O	Tempted Apparel Corp	5%			NB			NB			NB			NB
O	The Miles Foundation	5%	\$80.000	\$84.000	NS	\$129.000	\$135.450	NS	\$129.000	\$135.450	NS	\$129.000	\$135.450	A, 10, 15
O	Unipak Corp	5%	\$155.000	\$162.750	A, 9, 15	\$155.000	\$162.750	A, 9, 15	\$155.000	\$162.750	A, 9, 15	\$155.000	\$162.750	A, 9, 15
F	Universal Home Health and Industrial Supplies, Inc.				NB			NB			NB			NB
O	Upside Health Inc.	5%			NB			NB			NB			NB
O	Vita Persona, LLC	5%	\$136.100	\$142.905	ANA	\$196.100	\$205.905	ANA	\$196.100	\$205.905	ANA	\$196.100	\$205.905	ANA

**	Bid Item #/Description	FL Pref. Adj.	17-GLOVES, EXAM, NITRILE, SIZE EXTRA LARGE, NON-STERILE, DISPOSABLE (DELETED)		
	Bidder Name		Bid Price	Eval. Price	Notes
O	Acuity Specialty Products, Inc. d/b/a Zep Sales and Services	5%			NB
O	American Consumer Products, LLC	5%			NB
O	Davenport Aviation Inc	5%			NB
O	Digital Ally, Inc.	5%			NB
O	EDG Sales International LLC	5%			NB
O	Fisher Scientific Company LLC	5%			NB
F	FOH, Inc.				NB
O	Froggy's Fog LLC	5%			NB
O	General Medical Equipment	5%	\$145.000	\$152.250	NS
O	GlobalGeeks Inc.	5%			NB
O	hand2mind, Inc.	5%			NB
O	Interboro Packaging Corp	5%	\$198.000	\$207.900	9, 15
F	LNJ Capital Inc				NB
O	Malor & Company Inc	5%	\$130.000	\$136.500	NS
F	Medical Equipment Sales, Inc. D/B/A Sun Surgical Supply				NB
F	Merchants Paper Company				NB
O	MFS Supply LLC	5%	\$120.000	\$126.000	NS
F	Mo Money Associates, LLC				NB
F	My Pharmacy of Tampa		\$129.900	\$129.900	A, 9, 15
F	Optical District LLC				NB
O	Pelv-Ice LLC	5%			NB
F	Pyramid School Products				NB
O	Ranjan Agarwal Designs LLC	5%			NB
O	Red Phoenix Manufacturing	5%	\$240.000	\$252.000	NS
F	Safety Zone Specialists				NB
O	School Health Corporation	5%			NB
F	Supreme Paper Supplies LLC				NB
O	Tempted Apparel Corp	5%			NB
O	The Miles Foundation	5%	\$129.000	\$135.450	NS
O	Unipak Corp	5%	\$155.000	\$162.750	A, 9, 15
F	Universal Home Health and Industrial Supplies, Inc.				NB
O	Upside Health Inc.	5%			NB
O	Vita Persona, LLC	5%	\$196.100	\$205.905	ANA

Each item awarded to lowest overall responsive and responsible Bidder meeting Bid specifications and acceptable order requirements.

**NOTES:**

- A ALTERNATE APPROVED
- ANA ALTERNATE/SAMPLE NOT APPROVED
- NS NO SAMPLE SUBMITTED FOR ALTERNATE BID
- NSNA NO SAMPLE SUBMITTED FOR ALTERNATE BID, BUT SAMPLE OF SAME PRODUCT BID WAS SUBMITTED BY ANOTHER BIDDER AND WAS NOT APPROVED
- NB NO BID

- 1 Pricing shown per each to allow for easy comparison between vendor prices/box quantities
- 2 Case Quantity 240
- 3 Boxes per Case: 50
- 4 Boxes per Case: 40
- 5 Boxes per Case: 50
- 6 "At this point there are no guaranteed shipments and no way for us to hold pricing during this time."
- 7 Sample of Child-sized Mask Option #2 Approved
- 8 Samples of two different products provided
- 9 No Amendment
- 10 Bidder's Statement of Principal Place of Business not complete
- 11 10 Packs per Case
- 12 8 Packs per Case
- 13 1000 per case; Can order in less than case quantities
- 14 60 boxes per case
- 15 100 per box, 10 boxes per case

**BID TABULATION, RECOMMENDATIONS, AND PROTEST**

Bid tabulations with award recommendations are posted for 72 hours in the Purchasing Department Office and are also posted to the School District's website address at: <http://ecsd-fl.schoolloop.com/purchasing/bids>. Notices will not be automatically mailed.

Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120 Florida Statutes and School Board Rules.

I hereby certify that the prices and bidders reflected herein are valid, and have been received in compliance to Escambia County School Board Rules and Florida Law.

*John Dombroskie*

John Dombroskie, Director  
Purchasing Department