



THE SCHOOL DISTRICT OF ESCAMBIA COUNTY
PURCHASING DEPARTMENT
75 North Pace Boulevard
Pensacola, FL 32505

PROPOSAL AWARD NOTICE

DATE:
February 3, 2020

PROPOSAL TITLE & REFERENCE:
Campus Core Switches and supporting
equipment, Form 470 Proposal #: 470
200006793

DESCRIPTION OF PURCHASE:

An estimated order of seven (7) Aruba Core Switches, Power Supplies, and Modules and eighty-four (84) transceivers to increase and improve the internal connections and managed internal broadband services in conjunction with WLAN in District schools. Vendor was selected through compliance with E-rate procedures to evaluate participating bidder proposals with criteria based on cost, warranty, timeline, and acceptance of specific billing parameters.

These purchases are eligible for E-rate funding, which is being pursued.

REQUESTED BY:

Information Technology

SUPPLIER NAME:

P.C. Specialists, Inc., DBA: Technology Integration Group, Pensacola, FL

AMOUNT OF PURCHASE:

\$91,937.72/Est.*

FUNDING SOURCE:

Capital Improve Tax Contr Fd – FY2020 (3710) – Computer
Equipment (1503)

*This is the pre-discount portion of the project. The District reasonably anticipates obtaining funding from the E-rate program that will cover eighty-five (85) percent of the pre-discount cost.

METHOD OF PROCUREMENT:

Universal Service Administrative Company (USAC) E-rate 470 Application issued in conjunction with 470 Proposal 470 200006793.

Proposals Received: 3 Proposals Disqualified: 1

DATE AND TIME POSTED:

February 3, 2020, 1:30 pm Central Time

**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY
PURCHASING DEPARTMENT
75 NORTH PACE BLVD.
PENSACOLA, FLORIDA 32505**

ERATE FORM 470 200006793 EVALUATION SUMMARY

Project name: Campus Core Switches and Supporting Equipment

Date: January 26, 2020

Proposed Award: P.C. Specialists, Inc., DBA: Technology Integration Group ("TIG")

<u>Criteria</u>	<u>Max Pts Allowed</u>	<u>Netsync Points</u>	<u>TIG Points</u>
Price: Per equipment piece, based on tiers	55	NA*	53
Price: Ineligible costs identified?			
Price: Quantity/Cooperative discounts.			
Warranty: Manufacturer's warranty information provided?	25	0	25
Warranty: Process description for repair situations.			
Timeline: Estimated lead time	10	3.5	9.5
Timeline: On hand? If not, transit and planning			
Invoicing: SPI acceptance	10	0	8.5
Invoicing: Maximum SPI percentage offered			
Invoicing: Acceptance of Section III, Letter D requirements (Invoicing)			
Invoicing: Acceptance of Section III, Letter Q requirements (Pricing)			
Invoicing: Use of Pcard allowed			
Invoicing: Submission of sample invoices			
Total	100	3.5	96

*Note regarding Netsync proposal: Netsync met initial qualification factors for review by Evaluation Committee. However, due to missing/incomplete responses for criteria sections and proposed alternatives not meeting the stated need for equipment to be equivalent and integrate seamlessly with the existing network, review of their proposal was discontinued and pricing not given consideration.

BID TABULATION, RECOMMENDATIONS, AND PROTEST

Bid tabulations with award recommendations are posted for 72 hours in the Purchasing Department Office and are also posted to the School District's website address at: <http://ecsd-fl.schoolloop.com/purchasing/bids>. Notices will not be automatically mailed.

Failure to file a protest within the time prescribed in Section 120.57(3) Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120 Florida Statutes.

I hereby certify that the prices and bidders reflected herein are valid, and have been received in compliance to Escambia County School Board Rules and Florida Law.

John Dombroskie

John Dombroskie, Director
Purchasing Department